

Community Programs Division	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022
Revenue										
Community Programs Revenue							2,000			
Bike Rental										
Adult Programs										
Registration				500	1,000	1,000	100	1,000	500	
Women's Weekdays (WW)					300	600	600	300		
Total Adult Programs	0	0	0	500	1,300	1,600	700	1,300	500	0
Bicycle Racing League (BRL)										
Registration				700	2,600		2,600		2,600	
Total Bicycle Racing League (BRL)	0	0	0	700	2,600	0	2,600	0	2,600	0
Team T-Town				3,000						
Try The Track				600	600	2,000	2,000	1,200	600	
Youth Programs					250	1,000	1,000	1,000	500	
Total Community Programs Revenue	0	0	0	4,800	4,750	4,600	6,300	3,500	4,200	0
VPCC Membership & Passes				4,000	8,000	10,000	5,000	3,000		
Total Revenue	0	0	0	8,800	12,750	14,600	11,300	6,500	4,200	0

Expenses

Community Programs Expense										
Adult Programs										
Coaching Fee				1,000	1,000	1,400	1,400	1,400	1,000	
Permit			4,000	750	1,000	1,250	1,250	1,000	750	
Corporate Challenge (CC)										
Coaching Fees							400	200		
Permit			550				1,200	900		
Total Corporate Challenge (CC)	0	0	550	0	0	0	1,600	1,100	0	0
Women's Weekday' (WW)										
Coaching Fee				180	240	240	240	240	180	

Permit			500	150	200	200	200	200	150	
Total Women's Wednesday' (WV)	0	0	500	330	440	440	440	440	330	0
Total Adult Programs	0	0	5,050	2,080	2,440	3,090	4,690	3,940	2,080	0
Bicycle Racing League (BRL)										
Medical					250		200	200	200	100
Awards									150	
Coaching Fee				250	1,200	250	850	750	750	500
Jersey Fees				0						
Permit				750	1,050		900	750	900	600
Total Bicycle Racing League (BRL)	0	0	0	1,000	2,500	250	1,950	1,700	2,000	1,200
Equipment Rental & Maintenance			4,000	600	1,200	1,200	1,200	1,200	600	
Coaching Rewards							4,000		2,000	
Youth Programs										
Coaching Fees				180	300	900	900	900	600	
Permit			550	150	300	1,300	1,300	1,300	500	
Total Youth Programs	0	0	550	330	600	2,200	2,200	2,200	1,100	0
Team T-Town										
Club Insurance			500							
Club Registration			250							
Jersey Fee			500							
Sports Academy	5,000									
Supplies	500									
Total Team T-Town	5,500	0	1,250	0	0	0	0	0	0	0
Try the Track										
Coaching Fees				360	360	720	720	480	360	
Permit			550	60	120	300	300	120	120	
Total Try the Track	0	0	550	420	480	1,020	1,020	600	480	0
Total Community Programs Expense	5,500	0	7,400	3,830	6,020	6,560	9,860	8,440	5,660	1,200
Total Expenditures	5,500	0	7,400	3,830	6,020	6,560	9,860	8,440	5,660	1,200
Community Programs Division Profit/	-5,500	0	-7,400	4,970	6,730	8,040	1,440	-1,940	-1,460	-1,200

Racing Division	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022
Revenue										
Racing Programs										
FridayNight										
Registration/Race Numbers						20,000	14,000	5,000		
Tickets						22,000	16,000	14,000		
Total FridayNight	0	0	0	0	0	42,000	30,000	19,000	0	0
Masters & Rookies										
Registration/Race Numbers						1,700	3,400	2,500		
Total Masters & Rookies	0	0	0	0	0	1,700	3,400	2,500	0	0
Super Tuesday										
Registration/Race Numbers					500	3,300	3,300	3,300		
Total Super Tuesday	0	0	0	0	500	3,300	3,300	3,300	0	0
Total Racing Programs	0	0	0	0	500	47,000	36,700	24,800	0	0
Total Revenue	0	0	0	0	500	47,000	36,700	24,800	0	0

#### Expenses

##### Racing Programs Expense

##### Friday Night

##### Announcer

##### Fireworks

##### Medical

##### Prize Money

##### Rider Supplies

##### Security

##### Staff/Comm Meals

##### Timing/Scoring

##### UCI Inscription

##### UCI/USAC Officials

##### USA Cycling Permit

##### Total Friday Night

##### Masters & Rookies

Announcer						5,000	3,750	2,250		
Fireworks			4,500			3,500	4,500	3,500		
Medical						750	750	400		
Prize Money						17,500	19,000	10,000		
Rider Supplies					1,000	200	200			
Security						1,500	1,500	1,000		
Staff/Comm Meals						500				
Timing/Scoring						6,200	5,600	2,400		
UCI Inscription					5,500					
UCI/USAC Officials						8,000	12,000	8,000		
USA Cycling Permit	200			900		250	1,000	750		
Total Friday Night	200	0	4,500	900	6,500	43,400	48,300	28,300	0	0

Medical						150	200	150		
Prize Money								200		
Timing/Scoring						1,950	2,550	2,550		
USA Cycling Officials						800	1,600	1,200		
USA Cycling Permit				550		500	1,000	750		
Total Masters & Rookies	0	0	0	550	0	3,400	5,350	4,850	0	0
Super Tuesday										
Medical					150	250	250	200		
Prize Money								200		
Timing/Scoring					1,200	2,400	1,800	2,400		
USA Cycling Officials					800	1,600	1,200	1,600		
USA Cycling Permit				550	500	1,000	1,000	750		
Total Super Tuesday	0	0	0	550	2,650	5,250	4,250	5,150	0	0
Total Racing Programs Expense	200	0	4,500	2,000	9,150	52,050	57,900	38,300	0	0
Total Expenditures	200	0	4,500	2,000	9,150	52,050	57,900	38,300	0	0
Racing Division Profit/Loss	-200	0	-4,500	-2,000	-8,650	-5,050	-21,200	-13,500	0	0

Operations Division	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022
Revenue										
Concessions										
Beer/Wine - Tuesday Racing					450	900	950	350		
Beer/Wine - Friday Racing						12,000	6,800	6,700		
Beer/Wine - Saturday Racing						50	50	50		
Beer/Wine - Nationals									1,000	
Beer/Wine - Special Events					250				1,000	
Commissions - Sticky Pig					700	3,000	1,500	700	600	
Total Concessions	0	0	0	0	1,400	15,950	9,300	7,800	2,600	0
Merchandise										
Bufs					15	15	15	15	15	



Cleaning Service	80	80	80	160	320	400	400	320	160	160
Computers/Hardware	20	20	20	20	20	20	20	20	20	20
Copiers										
Electric	1,200	825	825	500	275	350	475	400	200	275
Office Supplies	50	50	50	125	200	200	200	200	125	50
Office Telephone	50	50	50	50	50	50	50	50	50	50
Postage		40	40	40	40	40	40	40	40	40
Software	300	300	300	300	300	300	300	300	300	300
Tech Support			400						400	
Total Office Expense	1,700	1,365	1,765	1,195	1,205	1,360	1,485	1,330	1,295	895
Special Events Expense										
Breakaway Bier Fest					10,500					
Hincapie Gran Fondo						3,500				
Velofest Expenses										
Dumpster					450				450	
Medical					75				75	
Security					550				550	
Other - Cleaning						400				400
Supplies				50						
Total Velofest Expenses	0	0	0	50	1,075	400	0	0	1,075	400
Movie Night										
Total Special Events Expense	0	0	0	50	11,575	3,900	0	0	1,075	400
Staff/Management										
Summer Staff					2,000	6,000	6,000	4,000	2,000	
Intern Fairs		150								
Total Staff/Management	0	150	0	0	2,000	6,000	6,000	4,000	2,000	0
Venue Operations										
Electric-Barn	75	75	100	125	125	150	150	125	100	100
Electric-Velo	1,000	1,000	1,000	2,700	2,700	4,000	4,000	4,000	3,000	2,700
Hotspots	125	125	125	125	125	125	125	125	125	125
Licenses/Permits		1,500							300	
Medical Supplies							300			
Other Services			750	500	500	1,000	500	500	500	
Port-a-Potties						550	550	550		







Shangy's Valley Preferred Sponsorship (Was PWP)							159,181			
Total Sponsorship	0	45,000	5,000	0	3,000	0	159,181	3,000	0	0
Total Sponsorship, Donations, & Grants	0	45,000	5,000	0	3,000	0	159,181	3,000	25,000	15,500
Total Revenue	0	45,000	5,000	0	3,000	0	159,181	3,000	25,000	15,500
Expenses										
Insurance										
Commerical GL			20,000							
Directors/Officers				12,000						
Employee Medical	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
Workmans Comp			500		3,500	500			500	
Total Insurance	2,000	2,000	22,500	14,000	5,500	2,500	2,000	2,000	2,500	2,000
One-Time Items										
Operations			1,500	5,000						
Total One-Time Items	0	0	1,500	5,000	0	0	0	0	0	0
Other										
Bank Fees	45	45	45	45	45	45	45	45	45	45
Processing Fees	100	100	100	500	750	1,000	1,000	500	250	100
Sales Tax Discount										
Total Other	145	145	145	545	795	1,045	1,045	545	295	145
Professional Fees										
Auditing Servces			4,250			4,250				
Legal Services	10,500	500	500	500						
Total Professional Fees	10,500	500	4,750	500	0	4,250	0	0	0	0
Sponsorship, Donations, & Grants										
Donation Expense										
Grant Expense										
Sponsorship Expense	500			500			500			
Total Sponsorship Expense	500	0	0	500	0	0	500	0	0	0

Total Sponsorship, Donations, & Grants	500	0	0	500	0	0	500	0	0	0
Staff/Management										
Accounting/Bookkeeping	3,000	3,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
Community Programs	1,000	1,000	1,500	3,000	3,000	3,000	3,000	3,000	3,000	1,500
Employer Tax	750	750	750	750	750	1,250	1,250	1,250	750	750
Executive Director	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750
Marketing Assistant	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750
Operations Manager	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Service Fee	300	300	300	300	300	500	500	500	300	300
Simple IRA ER Match	500	500	500	500	500	500	500	500	500	500
Staff Training	2,000									
Staff Travel										
Ground Transportation	500									
Hotel										
Meals	500									
Total Staff Travel	1,000	0	0	0	0	0	0	0	0	0
Total Staff/Management	25,050	22,050	23,550	25,050	25,050	25,750	25,750	25,750	25,050	23,550
Total Expenditures	38,195	24,695	52,445	45,595	31,345	33,545	29,295	28,295	27,845	25,695
Executive Division Profit/Loss	-38,195	20,305	-47,445	-45,595	-28,345	-33,545	129,886	-25,295	-2,845	-10,195
Total Revenues	0	45,000	5,000	9,200	52,950	133,525	218,781	44,400	42,950	23,260
Total Expenditures	49,640	31,755	73,180	70,115	82,945	119,415	120,090	117,215	46,525	36,340
VPCC Profit Loss	-49,640	13,245	-68,180	-60,915	-29,995	14,110	98,691	-72,815	-3,575	-13,080

Nov 2021	Dec 2021	Total	Notes
		2,000	
		0	
		0	
		4,100	Non Pass Entries - 50 month plus 25 Apr/Sep
		1,800	
0	0	5,900	
		0	
		8,500	Based on 40 kids @ \$200 season
0	0	8,500	
		3,000	30 members
		7,000	
		3,750	20 participants
0	0	28,150	
		30,000	30 Season passes Apr/May, 50 month passes J/J (+ 10 more seasons), 30 month passes Aug
0	0	58,150	
		0	
		0	
		7,200	
		10,000	
		0	
		600	
		2,650	
0	0	3,250	
		0	
		1,320	

		1,600
0	0	2,920
0	0	23,370
		0
		950
		150
		4,550
		0
		4,950
0	0	10,600
		10,000
		6,000
		0
		3,780
		5,400
0	0	9,180
		0
		500
		250
		500
		5,000
		500
0	0	6,750
		0
		3,000
		1,570
0	0	4,570
0	0	54,470
0	0	54,470
0	0	3,680

Nov 2021	Dec 2021	Total	Note
		0	
		0	
		39,000	
		52,000	Based on extra 1200 ticket holders up from 22
0	0	91,000	
		0	
		7,600	
0	0	7,600	
		0	
		10,400	
0	0	10,400	
0	0	109,000	
0	0	109,000	

		0	
		0	
		11,000	
		16,000	
		1,900	
		46,500	Reflects rain days not paid out
		1,400	
		4,000	
		500	
		14,200	
		5,500	
		28,000	
		3,100	
0	0	132,100	
		0	

		500
		200
		7,050
		3,600
		2,800
0	0	14,150
		0
		850
		200
		7,800
		5,200
		3,800
0	0	17,850
0	0	164,100
0	0	164,100
0	0	-55,100

Nov 2021   Dec 2021   Total

		0	
		2,650	
		25,500	Based on additional 1200 new ticket holders over the season each buying one drink
		150	
		1,000	Collegiates
		1,250	
		6,500	### Sticky Pig Revenue?
0	0	37,050	
		0	
		75	

		2,100
		50
		7,000
0	0	9,225
		1,000

400 tickets + 40 VIPs  
(additional fee? \$5 over each beyond 1000)

		11,500
		0
		7,500
		12,025
0	0	19,525
0	0	54,025
		75
		7,760
		2,100
		2,000
0	0	11,935
0	0	112,235

		0
		14,200
		1,850
		1,225
100		200
		0
100	0	17,475
		100
		1,500
		0
		5,000
0	0	6,600
		0

80	80	2,320
20	20	240
250		250
750	750	6,825
50	50	1,350
50	50	600
40		400
300	300	3,600
		800
1,540	1,250	16,385
		0
		10,500
		3,500
		0
		900
		150
		1,100
		800
		50
0	0	3,000
		0
0	0	17,000
		0
		20,000
		150
0	0	20,150
		0
75	75	1,275
1,000	1,000	28,100
125	125	1,500
		1,800
		300
		4,250
		1,650



50	50	1,050
		1,025
		1,850
120	120	4,720
		10,300
		4,500
50	50	1,500
1,420	1,420	63,820
3,060	2,670	141,430
-3,060	-2,670	-29,195

Nov 2021   Dec 2021   Total

		0
		40,000
0	0	40,000
0	0	40,000
		0
		0
		31,000
0	0	31,000
		0
200	200	2,400
150	150	1,800
150	150	1,800
2,000	2,000	24,000
2,500	2,500	30,000

2,500 2,500 61,000

-2,500 -2,500 -21,000

Nov 2021 Dec 2021 Total

0

0

0

0

0

25,000

0

0

8,500

0

0 0 33,500

7,000

0

0

0

0

0

2,250 2,250

0

45,000

3,000

3,000

0

5,000

0

		0
	159,181	318,362
		0
2,250	159,181	376,612
2,250	159,181	417,112
2,250	159,181	417,112

		0
	16,500	36,500
		12,000
2,000	2,000	24,000
		5,000
2,000	18,500	77,500

		0
		6,500
		0
		0
0	0	6,500

		0
45	45	540
100	100	4,600

		0
145	145	5,140
		0
		8,500
		12,000
0	0	20,500

		0
		1,500
0	0	1,500

0	0	1,500
		0
3,000	3,000	44,000
1,000	1,000	25,000
750	750	10,500
7,750	7,750	93,000
3,750	3,750	45,000
5,000	5,000	60,000
300	300	4,200
500	500	6,000
		2,000
		0
		500
		0
		500
0	0	1,000
22,050	22,050	290,700
24,195	40,695	401,840
-21,945	118,486	15,272
2,250	159,181	736,497
29,755	45,865	822,840
-27,505	113,316	-86,343

**PROPOSAL - DRAFT v.1.0**

**Velodrome Fund Inc. Budget 2023 - Old Format  
Overview**

Revenue	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2021	Dec 2021	Total
Concessions					1,400	15,950	9,300	7,800	2,600				37,050
Community Programs				8,800	12,750	14,600	11,300	6,500	4,200				58,150
Sponsorship, Donations, & Grants		45,000	5,000		3,000		159,181	3,000	25,000	15,500	2,250	159,181	417,112
Housing Services / Athlete Support						40,000							40,000
Special Events				400	32,125	11,500			10,000				54,025
Merchandice					1,175	2,300	2,300	2,300	1,150				9,225
Racing Programs					500	47,000	36,700	24,800					109,000
Venue Rentals					2,000	2,175				7,760			11,935
<b>Total Revenue</b>		<b>45,000</b>	<b>5,000</b>	<b>9,200</b>	<b>52,950</b>	<b>133,525</b>	<b>218,781</b>	<b>44,400</b>	<b>42,950</b>	<b>23,260</b>	<b>2,250</b>	<b>159,181</b>	<b>736,497</b>
<b>Expenditures</b>													
Concessions			550	225	5,375	4,050	4,500	2,350	325		100		17,475
Community Programs	5,500		7,400	3,830	6,020	6,560	9,860	8,440	5,660	1,200			54,470
Housing Services / Athlete Support					8,000			23,000					31,000
Insurance	2,000	2,000	22,500	14,000	5,500	2,500	2,000	2,000	2,500	2,000	2,000	18,500	77,500
Marketing	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Merchandice				6,600									6,600
Office	1,700	1,365	1,765	1,195	1,205	1,360	1,485	1,330	1,295	895	1,540	1,250	16,385
Professional Fees	10,500	500	4,750	500		4,250							20,500
Racing Programs	200		4,500	2,000	9,150	52,050	57,900	38,300					164,100
Sponsorship	500			500			500						1,500
Staff / Management	25,050	22,050	23,550	25,050	25,050	25,750	25,750	25,750	25,050	23,550	22,050	22,050	290,700
Special Events				50	11,575	3,900			1,075	400			17,000
Venue Operations	1,545	3,045	4,020	8,120	5,775	9,450	8,550	9,000	5,825	5,650	1,420	1,420	63,820
Misc	145	295	1,645	5,545	2,795	7,045	7,045	4,545	2,295	145	145	145	31,790
<b>Total Expenditures</b>	<b>49,640</b>	<b>31,755</b>	<b>73,180</b>	<b>70,115</b>	<b>82,945</b>	<b>119,415</b>	<b>120,090</b>	<b>117,215</b>	<b>46,525</b>	<b>36,340</b>	<b>29,755</b>	<b>45,865</b>	<b>822,840</b>
<b>Net Operating Income (exc. JPM)</b>	<b>-49,640</b>	<b>13,245</b>	<b>-68,180</b>	<b>-60,915</b>	<b>-29,995</b>	<b>14,110</b>	<b>98,691</b>	<b>-72,815</b>	<b>-3,575</b>	<b>-13,080</b>	<b>-27,505</b>	<b>113,316</b>	<b>-86,343</b>

Velodrome Fund Inc. Budget 2023  
Overview

Revenue	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2021	Dec 2021	Total	Notes
<b>Racing Division</b>														
Racing Programs					500	47,000	36,700	24,800					109,000	Tickets & Reg Only. Assumes add'l 1200 ticket buys over summer
<b>Community Programs Division</b>														
Community Programs				4,800	4,750	4,600	6,300	3,500	4,200				28,150	Includes Corp Challenge, Try's, Youth Programs, and a-la-cart programs
VPC Membership & Passes				4,000	8,000	10,000	5,000	3,000					30,000	Based on 40 Season Passes & 130 "Monthly buys"
<b>Operations Division</b>														
Concessions					1,400	15,950	9,300	7,800	2,600				37,050	Bar & Food (Not including Special Events)
Merchandise					1,175	2,300	2,300	2,300	1,150				9,225	Similar to '22
Special Events				400	32,125	11,500			10,000				54,025	Includes Breakaway Bier Fest, Hincapie GF, VeloFest x2
Venue Rentals					2,000	2,175				7,760			11,935	Similar to '22, Includes Barn Rentals
<b>Marketing Division</b>														
Housing / Athletes						40,000							40,000	
<b>Executive Division</b>														
Sponsorship, Donations, & Grants		45,000	5,000		3,000		159,181	3,000	25,000	15,500	2,250	159,181	417,112	All S,D,&G here, including Metre Membership
<b>Total Revenue</b>		<b>45,000</b>	<b>5,000</b>	<b>9,200</b>	<b>52,950</b>	<b>133,525</b>	<b>218,781</b>	<b>44,400</b>	<b>42,950</b>	<b>23,260</b>	<b>2,250</b>	<b>159,181</b>	<b>736,497</b>	
<b>Expenditures</b>														
<b>Racing Division</b>														
Racing Programs	200		4,500	2,000	9,150	52,050	57,900	38,300					164,100	20k diff from '22 represents fireworks cost, full season race prize payouts
<b>Community Programs Division</b>														
Community Programs	5,500		7,400	3,830	6,020	6,560	9,860	8,440	5,660	1,200			54,470	8k increase based on additional program staffing costs
<b>Operations Division</b>														
Concessions			550	225	5,375	4,050	4,500	2,350	325		100		17,475	6-8% materials cost increase
Merchandise						6,600							6,600	similar to '22
Office	1,700	1,365	1,765	1,195	1,205	1,360	1,485	1,330	1,295	895	1,540	1,250	16,385	similar to '22
Special Events				50	11,575	3,900			1,075	400			17,000	Includes estimated costs for Breakaway Bire Fest, Hincapie GF, Velo Fests
Staff / Management		150			2,000	6,000	6,000	4,000	2,000				20,150	Summer staff moved here - 8k Increase to hire more staff
Venue Operations	1,545	3,045	4,020	8,120	5,775	9,450	8,550	9,000	5,825	5,650	1,420	1,420	63,820	-22.3k difference is Dep'n Exp and some items moved to other sections
<b>Marketing Division</b>														
Housing / Athletes						8,000		23,000					31,000	similar to '22
Marketing	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	20k hard marketing budget, plus web & pod
<b>Executive Division</b>														
Insurance	2,000	2,000	22,500	14,000	5,500	2,500	2,000	2,000	2,500	2,000	2,000	18,500	77,500	Expected increases in the cost of Insurance
One-Time Items			1,500	5,000									6,500	Tent & Chairs
Other	145	145	145	545	795	1,045	1,045	545	295	145	145	145	5,140	Banking fees, service charges
Professional Fees	10,500	500	4,750	500		4,250							20,500	10k reserve for possible litigation, some Immigration costs, Auditors
Sponsorship, Donations, & Grants	500			500			500						1,500	New banners, etc
Staff / Management	25,050	22,050	23,550	25,050	25,050	25,750	25,750	25,750	25,050	23,550	22,050	22,050	290,700	-25k over 2022
<b>Total Expenditures</b>	<b>49,640</b>	<b>31,755</b>	<b>73,180</b>	<b>70,115</b>	<b>82,945</b>	<b>119,415</b>	<b>120,090</b>	<b>117,215</b>	<b>46,525</b>	<b>36,340</b>	<b>29,755</b>	<b>45,865</b>	<b>822,840</b>	
<b>Net Operating Income (exc. JPM)</b>	<b>-49,640</b>	<b>13,245</b>	<b>-68,180</b>	<b>-60,915</b>	<b>-29,995</b>	<b>14,110</b>	<b>98,691</b>	<b>-72,815</b>	<b>-3,575</b>	<b>-13,080</b>	<b>-27,505</b>	<b>113,316</b>	<b>-86,343</b>	

**PROPOSAL - DRAFT v.1.0**

**Velodrome Fund Inc. Budget 2023  
Overview**

*Staffing Detail (2023)*

Accounting/Bookkeeping	3,000	3,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	3,000	3,000	44,000	COLA Increase
Community Programs	1,000	1,000	1,500	3,000	3,000	3,000	3,000	3,000	3,000	1,500	1,000	1,000	25,000	
Employer Tax	750	750	750	750	750	1,250	1,250	1,250	750	750	750	750	10,500	
Executive Director	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	93,000	Remainder of contract
Marketing Assistant	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	45,000	COLA + raise for increased responsibility
Operations Manager	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000	COLA + raise
Service Fee	300	300	300	300	300	500	500	500	300	300	300	300	4,200	
Simple IRA ER Match	500	500	500	500	500	500	500	500	500	500	500	500	6,000	
Staff Training	2,000												2,000	Marketing Design & Hospitality Course
Total Staff Travel	1,000												1,000	
<b>Total Staff/Management</b>	<b>25,050</b>	<b>22,050</b>	<b>23,550</b>	<b>25,050</b>	<b>25,050</b>	<b>25,750</b>	<b>25,750</b>	<b>25,750</b>	<b>25,050</b>	<b>23,550</b>	<b>22,050</b>	<b>22,050</b>	<b>290,700</b>	

*Staffing Detail (2022)*

											Projected values			
Accounting/Bookkeeping	3,000	3,000	3,500	3,500	4,000	4,000	4,000	4,000	4,000	4,000	3,000	3,000	43,000	
Community Programs					1,350	2,790	2,925	3,386	3,488	225	500	500	15,164	
Employer Tax	1,243	1,243	104	2,068	542	1,050	1,164	1,040	816	542	550	550	10,912	
Executive Director	2,000	2,000	3,000	400	945	11,073	17,950	7,725	7,725	7,725	7,725	7,725	75,993	
Marketing Assistant	2,908	2,908	4,362	2,908	2,908	2,908	2,908	2,908	4,362	2,908	2,908	2,908	37,800	
Marketing Outsource	2,700	2,700	3,788	3,750	5,288								18,225	Not continuing in 23
Operations Manager	4,175	4,175	6,263	4,175	4,175	4,175	4,175	4,175	6,263	4,175	4,175	4,175	54,281	
Paid Intern						3,717	4,546	3,643	23				11,928	Moved to Ops budget
Service Fee	672	229	229	351	345	509	505	443	474	293	250	250	4,549	
Simple IRA ER Match	322	545	273		361	213	213	425		531	550	550	3,982	
Staff Training				160									160	
<b>Total Staff/Management</b>	<b>17,021</b>	<b>16,800</b>	<b>21,517</b>	<b>17,312</b>	<b>19,914</b>	<b>30,434</b>	<b>38,385</b>	<b>27,745</b>	<b>27,150</b>	<b>20,399</b>	<b>19,658</b>	<b>19,658</b>	<b>275,993</b>	